



NCMA Approved Commercial Contracts Management Program

# CCCM<sup>®</sup>

Certified Commercial Contracts Manager Exam Preparation Program



**CHICAGO**  
Training & Consultancy



**Education**  
**PARTNER**



## Certified Commercial Contracts Manager

Exam Preparation program focuses on core competencies recognized by the **National Contract Management Association (NCMA), USA**. Coursework addresses the most up-to-date information available in the procurement and contracting fields. Students will develop a solid understanding of the contracting process and key elements of procurement and acquisition, including contract formation, negotiation, financial analysis and risk management.

### Who Should Attend

This program is for people working in large or small organizations, government and commercial entities, or as entrepreneurs. It will benefit those working as contract administrators, subcontractors, procurement managers, project managers, quality assurance personnel, engineers and others who wish to enter the field or advance their career. This course fulfills the 80 CPE hours requirement of NCMA to take the **Certified Commercial Contracts Manager (CCCM)** exam.



## Program Benefits

Gain an understanding of the contract life cycle, sub-contracting, outsourcing, developing strategic alliances, negotiation, financial analysis, and implementation.

Explore the components of commercial, government, and international contracts.

Expand your awareness of the legal, risk, and ethical issues related to contracting and procurement.

Earn CPE hours towards NCMA certification and recertification..

Benefit from a program that aligns with NCMA core knowledge competencies and CMBOK.

## What Will You Study

- Principles of Business Contracts
- Financial Aspects of Business Contracts
- Contract Law: Formation
- Contract Law: Performance
- Proposal Preparation, Acquisition and Negotiation
- Business Skills
- Ethics in Contracting
- International Accounting Standards
- Supply Chain Management
- International Contracts



## Chicago Training and Consultancy (CTC) is an

independent company established to provide high quality training and consultancy services to individuals and organizations of all sizes within the private and public sector. Through our expert trainers and consultants, we provide our customers tools and techniques they need to become more effective. Our consultancy services involve the identification and cross-fertilization of best practices, analytical techniques, change management and skills, technology implementations, strategy development, and operational improvement. Our trainers, consultants, and partners encompass a broad spectrum of backgrounds, skills, and experience. Their expertise, combined with our own dedication to delivering personalized training and services allows us to work in many different industries.

Chicago Training and Consultancy is a PMI® Registered Global Education Provider; AACET® Approved Education Provider; and IMA® authorized CMA learning system course provider, Authorized Training Center of Basel Certification Institute, and Education Partner of NCMA.

Chicago Training & Consultancy is a collaborative training provider of Continuing Education Department of University of Wisconsin-Platteville, USA, an Approved Provider of Professional Development Programs of Franklin University, Columbus, Ohio, USA, and a "Host Training Site" for the University of Cincinnati NIOSH Education and Research Center.

Chicago Training & Consultancy offers a variety of certificate and professional development programs in today's most in-demand disciplines: Project Management, Six Sigma, Contract Management, IS Security, Business Analysis, IT Service Management/ITIL®, Business Intelligence, Human Resources, Leadership, Finance, and Accounting.

## Why Chicago Training & Consultancy?

CTC is an Education Partner of NCMA. Our Contract management program curriculum aligns with NCMA core knowledge competencies and CMBOK.

Our instructors are practicing professionals and subject matter experts

Multiple learning delivery methods are utilized, such as: instructor-led classroom training, instructor-guided training, and interactive classroom-based training.

CTC program is aligned with NCMA core knowledge competencies and CMBOK.

The CTC training format provides ample practice during training with individual and group exercises.

## Franklin University Certificate

**Chicago Training & Consultancy** is an Approved Education Provider (AEP) of Franklin University, Ohio, USA. As an AEP, we provide a variety of Franklin University's professional developments programs. Participants who attend and successfully complete the Contract Management program are eligible to get a Certificate of Completion from the Center for Professional Training and Development of Franklin University.

Franklin University was founded in 1902 in Columbus, Ohio, to serve the needs of adult students who have the ambition to continue their education in combination with other responsibilities.

Franklin University is the third-largest private university in the state of Ohio. As a student-centered, non-profit institution of higher education Franklin University offers respected, in-demand undergraduate and graduate degree programs.

## About NCMA

NCMA was formed in 1959 to foster the professional growth and educational advancement of its members.

NCMA's Certification Program has been in existence since 1975 and is nationally recognized as the premier certification program for contract professionals.

NCMA certifications awarded to candidates who meet rigorous standards, including experience, education, training, and knowledge. They are professional designations of distinction, and carry the respect of their peers in the profession. NCMA certifications are competency-based, legally defensible, and are based on psychometrically sound objective examination of knowledge. For more information about NCMA, please visit: [www.ncmahq.org](http://www.ncmahq.org)

## NCMA Professional Certification Program Will...

- Validate Your Knowledge of the Field.**  
 NCMA certification gives you greater credibility and distinguishes you from other professionals. It is clear evidence of your value and level of expertise.
- Increase Your Earning Potential.**  
 NCMA's annual salary surveys have found that NCMA-certified contract professionals earn an average of \$10,000 to \$25,000 more per year than their uncertified colleagues.
- Enhance Your Professional Stature.**  
 This distinctive professional level is nationally recognized and gives your employers, peers, and business partners confidence in your knowledge and abilities.

# Professional Certification Programs



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